



### UCB Strategy

- Strong Focus on renewable energy projects;
- Local experience with WPP, PVPP and hydro energy;
- UniCredit Group know-how and support for large RE projects.

### Borrowers

- Private enterprises;
- Public companies.

### General financing guidelines

- Investment Rationale;
- Technology track record;
- Quality of Investor/Sponsor;
- Reliable regulatory environment;
- Legal Environment for investment;
- Capital Structure and cash waterfall of borrower;
- Compliance with RepRisk policy, ESG Guidelines, Coal Policy, etc.;
- Other conditions and covenants related to the specificity of the project.

### Term

- Door-to Door maximum of 15 Y (in practice up to 10 Y);
- Longer tenors to be discussed on a case-by-case basis.

### Financing options

- Local Bank (in line with local legislation);
- Local Bank with Group support;
- Club loan (cooperation of domestic commercial banks);
- Involvement of multilaterals such as the EBRD and the IFC in case of large volume transactions.